



1. Get an Outside Perspective.

PEO Consultants tend to work with a wide variety of companies. This experience has equipped them with the ability to offer fresh ideas and a creative perspective to the companies they serve; thus, freeing the business owner from burdensome nonprofit producing functions. Key employees and managers, however competent, may be too close. The day to day grind of work tends to skew their vision regarding future growth and profitability.



2. Work with Motivated Manpower

In today's business environment, companies who can gather and assimilate information fast tend to be the most successful. PEO Consultants provide human capital and expertise, thereby, empowering your people to be proactive rather than reactive. Employees can focus on profit producing activities without the worries of compliance, human resource issues, health insurance, risk management, or payroll.



3. Take Advantage of Specialized Skills.

Prior to becoming independent advisors, most PEO Consultants have spent years working for a singular PEO company. The conclusion; not one PEO has the right solution for every business. The PEO Consultant possesses the knowledge and expertise to vet potential providers and focus on what's best for the business owner rather than what's best for the provider. In essence the PEO Consultant becomes an advocate for the business owner.



4. Save Time.

The average business can take weeks even months to research PEO solutions available in the market. Your PEO consultant already possesses information and knowledge regarding the options available. Following the initial consultation with the business owner the PEO consultant will bring pricing and solutions from vendors that best suit the needs of the "company". This process not only saves the business owner money, (consultant ultimately is compensated by the vendor the business owner chooses) but valuable time and resources.



5. Find the Right PEO.

Your PEO Consultant will provide vital assistance in avoiding the wrong PEO. Look for the following when searching for the right PEO.

- Find a PEO with similar client profiles.
- Find a PEO with a strong financial background.
- The right PEO has complied with PEO specific registration requirements in each state where the business has employees.
- The PEO has live people answering the phones and handling processing.
- The right PEO has certified HR and Payroll Specialists.
- Find a PEO with a wide range of medical plans available.
- The right PEO will help deliver the service you expect.
- The right PEO will make their pricing structure easy to understand.
- The right PEO will manage your risk so you don't have to worry.
- Make sure the PEO you are considering has a worthy track record of success.



Empowering Business Growth

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